### zendesk

### Building better customer relationships



# Your current situation and challenges.





Headquarters

San Francisco

Employees

2,000+



RAFA GROUPON UBER deliveroo TESCO 

Countries We Do Business In

167

**Paid Customers** 

114,000+

Yearly Interactions Processed

**1** Billion





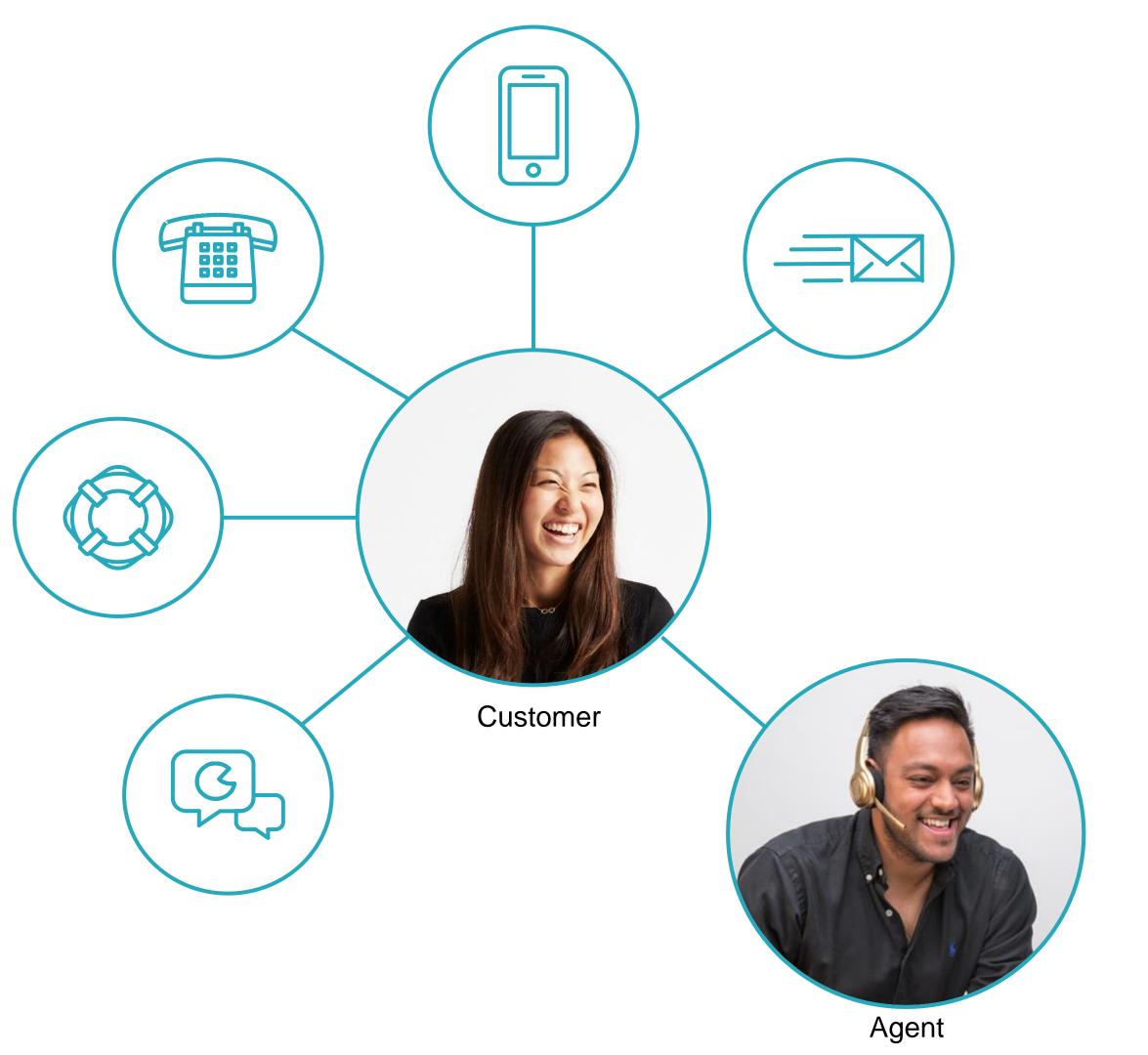




Any customer service interaction is **4x** more likely to drive *disloyalty*, than loyalty.

### Today, most customer support software is siloed leading to fragmented experiences





Access alone does not build a relationship

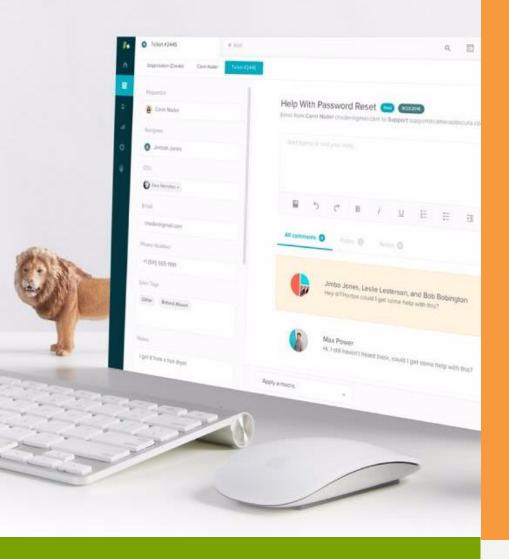
Conversational Effortless Contextual Seamless

### Zendesk for omnichannel support

Everything you need to enable conversations with customers to flow across channels seamlessly





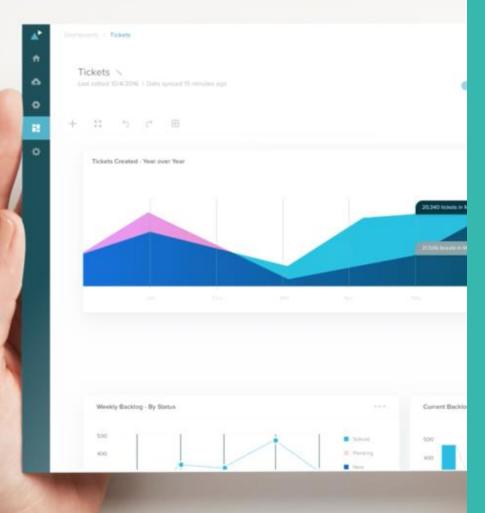


### Flexible with a modern tech stack





Easy to implement and easy to use

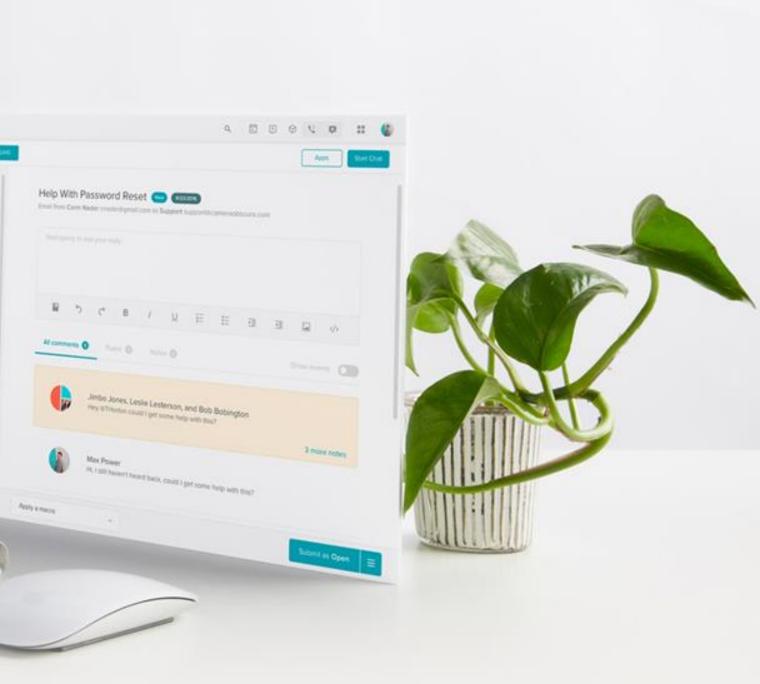


### Data in all the right places

### Our people feel like your people



# Let's take a closer look...



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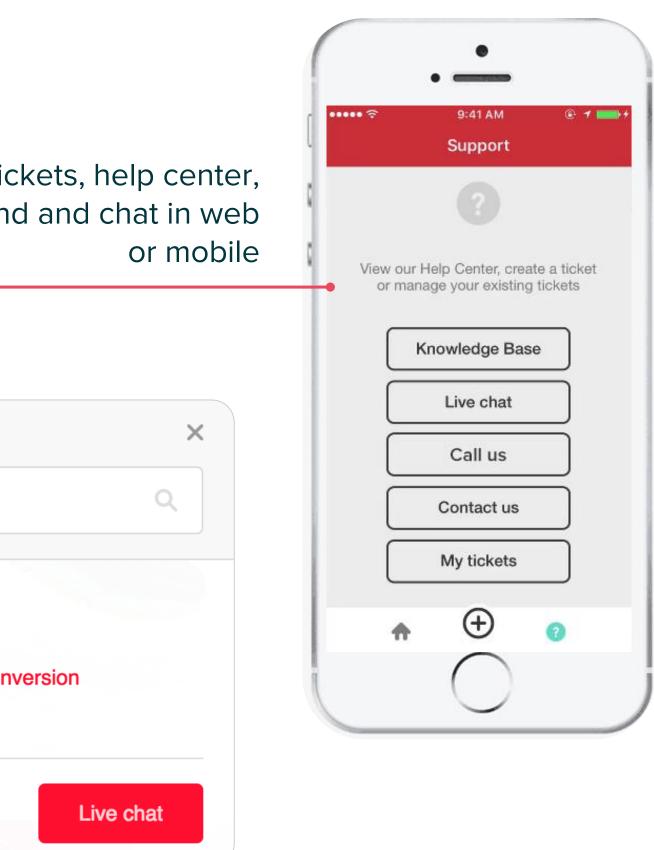
### Your vision.



#### End-User Experience - Effortless self-service, email, chat and talk

#### Roadmap items for omnichannel web widget & mobile SDK

			<u>^</u>		
Home / Men		(1) Log In / Join	Empty	Embed tic	
				talk, and	
YO	UR BEST RUN STARTS	HERE		Help	
MEN (1019)	BEST SELL The best of the best in style and perfor HUBSH_PGP_R_2905			How can we help?	
			1	Top suggestions 1. Men's Shoe Sizing Guide 2. Men's International Size Conv 3. What Is An SL-2 Last?	
	Contextual an to cust	swers serve omers via th	ed a		
	Zendesk We			THE RIGHT SHOE	





150+

Agents

5,000+ 21 14+

Weekly Volume Across Languages Supported Brands Supported Channels

n Doorte

"We want to make as many channels available to our customers as possible. Zendesk gives us a system where the customer can engage with us in the way that they want to, and we then have the capability to serve them all the way through"

#### **Bernie Gessner**

Vice President of Global Customer Care & Retail Operations



11 Internal Help Desks

20K +

TIckets per Week

8,000

Agents

90%

Avg. CSAT

"It was important to find a solution that can flex and change alongside us like Zendesk does."

**Robert Ainscough** Head of Technology



430

Live Chat Volume/Month

7.21%

Live Chat Conversion

350

Monthly Ticket Volume 75%

Response time <24 hours "When it comes to customer service, we need to be where our customers are, at the right time and in the right place. Zendesk helps us do just that."

#### Anna Samkova

Loyalty and Digital Manager

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